

# Dr. José Aiello

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## PERFORMANCE DE TRABAJO

**1992** Adviser of Press and Diffusion in the Municipality of the City of Buenos Aires, Argentine Republic.

**1993** General Director of Press and Dissemination of the Municipality of the City of Buenos Aires, Argentina.

**1994** Adviser of Press and Social Communication in the Bi-National Yacyretá entity in Representation of the Republic of Argentina.

**1994-95** Director of Communications in the Province of Tucumán, Argentina.

**1995-96** Undersecretary of Social Communication of the Presidency of the Nation, Argentine Republic.

**1996-97** Undersecretary of Press and Dissemination of the Presidency of the Nation, Argentine Republic.

**1997-99** President of the Federal Broadcasting Committee with the rank of Undersecretary of the Presidency of the Nation (COMFER), Argentina.

**1998** Co-signer and signer of the Open Skies Treaty, signed with the United States Department of State and the United States FCC. UU, representing the Argentine State.

**1998/99** Author of the amendment to the Broadcasting Law, by Decree of the National Executive.

**2000-01** Adviser with a degree of Undersecretary of the Secretary General of the Government of the Province of Buenos Aires, Republic of Argentina.

**2000** Representative of the Province of Buenos Aires before the Honorable Senate of the Argentine Nation.

**2001-03** President of the Argentine Association of Communication and Informatics (e.f.).

**2004-16** Member of the Assembly of Delegates of the Public Bar Association of Buenos Aires.



**2016-18** Member of the Court of Discipline of the Public Bar Association of Buenos Aires.

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#### BUSINESS PLAN

As for the work carried out in the business and professional, I can mention what was done in Argentina, Uruguay, Chile, Paraguay, Italy, Spain, USA, Canada, and Brazil.

In 1998, in Argentina, I was the promoter of the modification of the **Broadcasting Law**, which among other things allowed me to grant the Direct TV Licenses to the Home by Satellite to SKY and DIRECT TV.

In 1999, I introduced new modifications to the Broadcasting Law. I designed the Broadcasting Technical Plans for AM and FM Services. I carried out the Public Competitions for the adjudication of said Licenses, having presented itself to the Spectral Normalization at that time, more than 6,000 suppliers. I finished the analysis of the folders, and proceeded to the adjudication of the majority of the Licenses, in both Modulated Amplitude and Modulated Frequency.

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#### INTERNATIONAL MARKET

In addition, I would like to know that during the last few years I have actively participated in the international market of the item in different operations. Among them I can mention the following:

- 1.AEROTECH. BRAZIL.** Operation of sale and association with its owner, Mr. Guilherme Villares, President
- 2.TELECOM ARGENTINA.** Offer to buy a consortium led by a US company and local capitals.
- 3.GVT (GLOBAL VILLAGE TELECOM). BRAZIL.** Interconnection Agreements for VOIP. Ref. Mayer Rugna Perez, Marcelo Menta, Ariane Bertini Machado.
- 4.INFOBAHN. RED DE DUCTOS. BRASIL.** Mandate of Sale.
- 5.FERRO CABLEMUNDO COMUNICACIONES S.A. ARGENTINA** Mandate of Sale. Ref. Luis E. Romano, President.



- 6.**TELECOM ITALIA MOBILE (TIM). ITALIA. For the group UNITED TELESOURCE INC., In the purchase of radiobases for cellular, in the band of 900, all in GSM, in the city of Milan. Ref. Ing. Ciro Ascari.
- 7.**ALPHA TEL HOLDING LTD. Y ALPHA TEL S.A. ARGENTINA. Purchase of shares for SATCOM CORP. de USA.
- 8.**SMARTCOM PCS S.A., The third cellular company of CHILE, owned by ENDESA of Spain.  
Trading operation I led for a company in the USA, with the intervention of Smith Barney and Rabo Bank.
- 9.**Electric Cooperative Agreement with SATCOM CORP., And CURRENT of the USA, for the implementation of PLC technology in Argentina.
- 10.**INTELIG TELECOM. BRASIL. Interconnection agreements. Ref. Rubens E. Veiga.
- 11.**CHINA-ARGENTINA INVESTMENT CONSULTS CO LTD. Management to obtain a license of 3G cell phones in CHINA for a USA company based in Chicago. Ref. Fernando Lin. Presidente.
- 12.**SERCOMTEL, BRASIL. Management traffic.
- 13.**PLC project for the Electricity Cooperative CALF of Neuquén, Argentina. Interconnection Agreements with IMPSAT. Ref Alfonso Carro, President. Roberto Caldart, Vicepresident.
- 14.**Joint Venture Agreement in Uruguay, between Pablo Fontaina Minelli, owner among other companies of Radio Carve, Radio Nuevo Tiempo, Uruguay's largest cable television company (approximately 400,000 subscribers), Portal X, Canal 4 Montecarlo in Montevideo, Uruguay , With IICTEL Inc. of the USA.
- 15.**COMSAT ARGENTINA. Ref. Ing. Miguel A. Euclides.
- 16.**PROYECTAR-CONNECT S.A. ARGENTINA-USA. Ref. Ing. Fraboschi.
- 17.**TELEFONICA DE ARGENTINA Y TELEFONICA INTERNACIONAL. Advice to the Director, Dr. Alfredo Mac. Laughlin.
- 18.**CROSSFONE ARGENTINA. Cooperatives Project.
- 19.**SATCOM CORP in USA. Adviser.
- 20.**FONBOX. Representative for Argentina, Box Line of USA.
- 21.**AT&T LATIN AMERICA. Ref. Manuel Correa Cuenca. Agreements with IICTEL of USA.
- 22.**AMERISAT.



- 23.**FINDOT CAPITAL. Investment funds. Ref. Sr. Batistello.
- 24.**UNIVISA ELECTRONIC PAYMENT SYSTEM. BRASIL.
- 25.**IMPSAT ARGENTINA. Ref. Ariel Turco and Ernesto Ferrer.
- 26.**ASCOM ARGENTINA. Ref. Daniel Blanco.
- 27.**NAHUEL SAT ARGENTINA. Ref. Héctor Mendez.
- 28.**TELVISO COOPERATIVA TELEFONICA. Ref. Miguel Arbelo.
- 29.**COMESA – CENTRALES DE LA COSTA. Ref. Ing. Horacio Pirotta.
- 30.**COOPERATIVAS ELECTRICAS DE NORBERTO DE LA RIESTRA, SALADILLO, RIO TERCERO, CALF NEUQUÉN, VENADO TUERTO. Ref. Ricardo Bracco, Ing. Omar Abarca, Ing. Bertolino, Eduardo Cappetta.
- 31.**DATORA TELECOM. BRASIL. Ref. Tomás Fuchs.
- 32.**EMBRATEL. BRASIL. Ref. Alexandre de Oliveira.
- 33.**DIVEO. BRASIL. Ref. Luis Dutra and Rosane Marques.
- 34.**COPACO. Paraguay. Adviser for privatization.
- 35.**TELLFREE. BRASIL. Ref. Neuton Joao Fischer.
- 36.**NETWORK DO BRASIL. Ref. Rogerio Martins.
- 37.**SCHNEIDER ELECTRIC. ESPAÑA. Ref. Gustavo Rachid Rucker.
- 38.**IICTEL. INTERNATIONAL INTERCONNECT INC. USA. Ref. Ralph Abravaya.
- 39.**SODEXHO PASS. Ref. Martín Diego del Nido.
- 40.**TRANSIT TELECOM. BRASIL. Current partner in Brazil of SKYPE. Ref. Dr. Fernando Schulhof.
- 41.**SIEMENS. BRASIL. Ref. Marco Antonio Neves. Brother of Amaral Pinto Jr.
- 42.**CONECTA. BRASIL. Telecommunications company. Ref. Alexandre Azzoni. Interconnection Agreements in the city of San Pablo.
- 43.**VELLOCE TELECOM. BRASIL. Ref. Ing. Sergio Brossa.
- 44.**GLOBAL CROSSING. Ref., José Antonio Ríos. International President, Chairman, Global Crossing Latin America. Chairman, Global Crossing UK .
- 45.**Formation of a national and international Consortium for the purchase of Telecom Argentina.
- 46.**Representative for all Latin America of Sit Servizi di Informazione Territoriali SRL. SmartCities Technology.



- 47.** Representative of Boole Server SRL for all Latin America.
- 48.** Valorsec Anstalt.
- 49.** EOS LNG LLC.
- 50.** PPX Mining Corp.
- 51.** Copisa Industrial projects and maintenance S.A.U.
- 52.** Executive Vice President of Copisa Industrial S. A. of Argentina.
- 53.** CELLBANK S.A.
- 54.** Novared S.A.
- 55.** Geo Technology Branch office Colombia C.A.
- 56.** Portal Salud S.A. Doc24.
- 57.** Cyprinus Hub Service S.L.
- 58.** GNL TALCAHUANO SpA. Director.

